St Patrick’s Technical College

Finding your way in the jobs market

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Making career choices

Don’t pick career based on other people’s expectations

Choose jobs that will interest and inspire you

Gen Z are expected to have 17 jobs and 5 careers over their lifetime

What are you good at?

What are your interests and passions?

Your first job is unlikely to be your last

YOU ARE HERE
The jobs market in Northern Adelaide is tough

- 18,100 unemployed
- Advertised vacancies down
- Retrenchments
- School to work transitional challenges

Source: ABS, Labour Force, December 2015, 3 month average of original data; Department of Employment, Internet Vacancy Index, November 2015
You are up against workers who:

- Have demonstrated skills
- Have years of experience
- Are often the same age as the employers
- Have a proven work ethic

So why should employers pick you?
The jobs market is changing

More than 80% of new jobs will be in services

Proficiency with technology will be increasingly important

Interpersonal skills will be vital

Source: Department of Employment, Industry Employment Projections to November 2019
Where will the new jobs be?

Employment projections, five years to November 2019, Australia

- Health, 21%
- Education & Training, 12%
- Professional, Scientific & Technical Services, 11%
- Accommodation & Food Services, 9%
- Retail Trade, 9%
- Construction, 11%

Mining and Manufacturing are the only industries projected to lose jobs

Source: Department of Employment, Industry Projections five years to November 2019. Figures are a proportion of positive jobs growth.
Traditional trades are becoming more technical

Proficiency with technology will be increasingly important in all areas

Success in your career will depend on your ability to learn for life and adapt
90% of new jobs require post-school education

Source: Department of Employment, Occupation projections to November 2019
Education improves your odds...

Northern Adelaide 25 to 34 year olds

Unemployment rate

<table>
<thead>
<tr>
<th>Education Level</th>
<th>Unemployment Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Diploma / University</td>
<td>3.8%</td>
</tr>
<tr>
<td>Certificate III &amp; IV</td>
<td>5.2%</td>
</tr>
<tr>
<td>Year 12</td>
<td>6.2%</td>
</tr>
<tr>
<td>Certificate I &amp; II</td>
<td>15.2%</td>
</tr>
<tr>
<td>Below Yr 12</td>
<td>13.2%</td>
</tr>
</tbody>
</table>

...but you must aim to be here

Source: ABS, Census of Population and Housing, 2011, 25 to 34 year olds
What are the benefits of an apprenticeship or traineeship?

- Earn while you learn
- Hands on experience
- Qualification on completion
Make sure you complete your apprenticeship

DON’T QUIT!

Almost half of apprentices and trainees do not finish

Source: NCVER, Completion and attrition rates for apprentices and trainees, 2014
Failure to complete your studies will cost you

Indicative lifetime earning in millions of dollars

- University/Apprenticeship: $2.7 million
- Year 12: $1.5 million
- Below Year 12: $1.2 million

Source: ABS, Census of Population and Housing, 2011
It can be highly competitive

Vacancies advertised on the internet or in a newspaper

Average number of applicants per vacancy: 15
Average number of applicants interviewed: 3

12 not interviewed

Source: Department of Employment, Survey of Employers’ Recruitment Experiences, All regions surveyed 12 months to December 2015
How can you stand out in the crowd when looking for a job?

The inside word from employers
Getting your first job can be the hardest step, so don’t let any opportunity pass you by.

Work gives you:
• Experience
• New skills
• Referees
• Contacts

Experience will open the doors to new opportunities.

Entry level jobs can help you develop general soft skills.

STEPPING STONES

You may need to start by volunteering.

Career path
Do your research

• Call, or go in, and talk to the organisation
• Ask questions to understand the role
• Research the organisation
• Research the industry
• If in doubt Google it

Source: Department of Employment, ‘Improving the employment prospects of young Australians’, selected regions surveyed between October 2013 and April 2014
Remember when writing your application:

- Match the application to the job
- Make sure it looks professional
- Check the spelling and grammar
- Cover the key job requirements

Source: Department of Employment, ‘Improving the employment prospects of young Australians’, selected regions surveyed between October 2013 and April 2014
Demonstrate your soft skills
You will need these skills throughout your career

These skills are ESSENTIAL

- Teamwork
- Reliability
- Flexibility / adaptability
- Enthusiasm / positive attitude
- Communication / social skills
- Willingness to learn

Source: Department of Employment, Survey of Employers’ Recruitment Experiences, 2014
You can only make one first impression

You can build on a good first impression

Be punctual

Dress appropriately

Good handshake & eye contact

Be confident
Treat every application as a learning experience

Didn’t get the job because......

- Experience / Skills
- Qualifications / Training
- Poorly written / presented application
- Inadequate soft skills

Ask employers for feedback

Source: Department of Employment, Survey of Employers’ Recruitment Experiences, All regions surveyed
Demonstrate

- Positive attitude and willingness to work
- Punctuality and dependability
- Motivation and enthusiasm
- Prepared to learn and take direction
- Respect and professionalism

Source: Department of Employment, Survey of Employers’ Recruitment Experiences, 2014
More than 1 in 3 jobs are not advertised

Source: Department of Employment, Survey of Employers’ Recruitment Experiences, All regions surveyed to June 2015
Don’t limit your job search to Northern Adelaide

1,880 vacancies
Northern Adelaide

163,460 vacancies
Australia

6,260 vacancies
Adelaide

Source: Department of Employment calculations, November 2015
Tips for improving your odds

Think and explore
Education
Soft skills
Job search
Use the available resources
Opportunity looks a lot like hard work.
GOOD LUCK!